

	2015		2016		2017		2018		2019		2020	
All 7(A)	\$ 19,249,635,800		\$ 18,688,797,643		\$ 20,073,094,100		\$ 20,152,672,900		\$ 18,457,797,600		\$ 16,190,610,100	
Ethnicity												
All Minority	\$ 5,452,716,500	28%	\$ 5,575,461,200	30%	\$ 6,290,799,600	31%	\$ 6,462,931,400	32%	\$ 5,861,852,900	32%	\$ 4,626,468,300	29%
AMERICAN INDIAN	\$ 122,017,300	1%	\$ 95,496,100	1%	\$ 106,188,700	1%	\$ 148,102,000	1%	\$ 125,842,200	1%	\$ 78,774,800	0%
ASIAN OR PACIFI	\$ 3,860,610,000	20%	\$ 4,052,460,100	22%	\$ 4,556,175,900	23%	\$ 4,558,692,200	23%	\$ 4,014,106,200	22%	\$ 3,171,765,400	20%
BLACK	\$ 395,915,100	2%	\$ 393,106,900	2%	\$ 495,080,600	2%	\$ 586,593,100	3%	\$ 580,806,900	3%	\$ 415,567,300	3%
HISPANIC	\$ 1,074,174,100	6%	\$ 1,034,398,100	6%	\$ 1,129,776,400	6%	\$ 1,169,544,100	6%	\$ 1,140,444,600	6%	\$ 893,937,300	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%	\$ 653,000	0%	\$ 66,423,500	0%
UNDETERMINED	\$ 2,769,081,100	14%	\$ 2,677,932,443	14%	\$ 3,177,598,400	16%	\$ 3,451,192,100	17%	\$ 3,572,752,700	19%	\$ 4,186,953,000	26%
WHITE	\$ 11,027,838,200	57%	\$ 10,435,404,000	56%	\$ 10,604,696,100	53%	\$ 10,238,549,400	51%	\$ 9,023,192,000	49%	\$ 7,377,188,800	46%
Gender												
Not Reported	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 3,172,017,000	16%	\$ 2,977,641,400	16%	\$ 3,079,321,100	15%	\$ 3,077,949,400	15%	\$ 2,563,235,700	14%	\$ 2,175,425,500	13%
Female Owned more than 50%	\$ 2,494,085,200	13%	\$ 2,650,288,743	14%	\$ 2,838,239,300	14%	\$ 2,744,694,200	14%	\$ 2,547,066,000	14%	\$ 2,114,005,700	13%
Male Owned	\$ 13,583,533,600	71%	\$ 13,060,803,500	70%	\$ 14,155,533,700	71%	\$ 14,330,029,300	71%	\$ 13,347,495,900	72%	\$ 11,901,178,900	74%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 8,665,588,700	47%	\$ 7,735,495,400	48%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,653,000	0%	\$ 807,104,400	5%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,157,922,800	17%	\$ 2,434,244,900	15%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 4,383,712,800	24%	\$ 4,001,146,600	25%
Veteran	\$ 962,464,700	5%	\$ 854,593,600	5%	\$ 777,197,300	4%	\$ 750,026,200	4%	\$ 729,212,000	4%	\$ 532,745,600	3%
Rural	\$ 3,352,700,600	17%	\$ 3,314,713,600	18%	\$ 3,364,330,800	17%	\$ 3,269,391,600	16%	\$ 2,775,489,700	15%	\$ 2,638,146,800	16%
Urban	\$ 15,896,935,200	83%	\$ 15,374,084,043	82%	\$ 16,708,763,300	83%	\$ 16,883,281,300	84%	\$ 15,682,307,900	85%	\$ 13,552,463,300	84%
Export	\$ 1,049,761,600	5%	\$ 1,049,436,300	6%	\$ 1,521,604,100	8%	\$ 837,220,100	4%	\$ 762,777,400	4%	\$ 600,069,300	4%
CAPLine	\$ 373,411,300	2%	\$ 261,829,800	1%	\$ 223,944,000	1%	\$ 256,645,000	1%	\$ 226,299,500	1%	\$ 198,872,200	1%
PLP	\$ 12,396,299,800	64%	\$ 11,867,817,043	64%	\$ 14,250,768,900	71%	\$ 14,892,877,800	74%	\$ 13,927,488,400	75%	\$ 12,102,530,100	75%
Express	\$ 1,800,465,800	9%	\$ 1,734,598,800	9%	\$ 1,675,093,600	8%	\$ 1,595,476,600	8%	\$ 1,391,991,700	8%	\$ 1,233,665,400	8%
Community Advantage	\$ 79,536,800	0%	\$ 96,989,400	1%	\$ 109,582,300	1%	\$ 117,457,300	1%	\$ 109,795,500	1%	\$ 68,548,700	0%
\$150K and Under	\$ 1,854,565,000	10%	\$ 1,801,998,843	10%	\$ 1,807,171,300	9%	\$ 1,711,604,700	8%	\$ 1,432,329,500	8%	\$ 1,041,327,600	6%
>\$150K - \$350K	\$ 2,154,212,400	11%	\$ 2,157,188,700	12%	\$ 2,189,012,900	11%	\$ 2,202,215,500	11%	\$ 2,217,646,100	12%	\$ 1,717,240,100	11%
>\$350K - \$2M	\$ 9,331,589,300	48%	\$ 8,788,315,000	47%	\$ 9,232,193,100	46%	\$ 8,860,928,600	44%	\$ 8,037,124,400	44%	\$ 7,125,419,900	44%
>\$2M	\$ 5,909,269,100	31%	\$ 5,941,295,100	32%	\$ 6,844,716,800	34%	\$ 7,377,924,100	37%	\$ 6,770,697,600	37%	\$ 6,306,622,500	39%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	51,371		50,953		49,174		47,978		41,683		33,006	
Ethnicity												
All Minority	12,458	24%	13,174	26%	12,736	26%	12,679	26%	11,267	27%	8,344	25%
AMERICAN INDIAN	367	1%	331	1%	352	1%	342	1%	305	1%	237	1%
ASIAN OR PACIFI	6,437	13%	6,587	13%	6,386	13%	6,207	13%	5,363	13%	3,824	12%
BLACK	1,676	3%	1,870	4%	1,962	4%	2,105	4%	1,870	4%	1,401	4%
HISPANIC	3,978	8%	4,386	9%	4,034	8%	4,025	8%	3,728	9%	2,739	8%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	1	0%	143	0%
UNDETERMINED	6,983	14%	6,337	12%	6,642	14%	6,933	14%	7,424	18%	6,710	20%
WHITE	31,930	62%	31,442	62%	29,796	61%	28,366	59%	22,992	55%	17,952	54%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	7,475	15%	7,072	14%	6,689	14%	6,415	13%	5,413	13%	4,115	12%
Female Owned more than 50%	9,009	18%	9,387	18%	8,928	18%	8,523	18%	7,340	18%	5,780	18%
Male Owned	34,887	68%	34,493	68%	33,557	68%	33,040	69%	28,930	69%	23,111	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	22,235	53%	17,949	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	3	0%	1,759	5%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	6,825	16%	5,088	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4,921	12%	4,098	12%
Veteran	2,473	5%	2,545	5%	2,607	5%	2,406	5%	2,030	5%	1,571	5%
Rural	8,954	17%	8,827	17%	8,346	17%	8,079	17%	6,712	16%	6,064	18%
Urban	42,417	83%	42,126	83%	40,828	83%	39,899	83%	34,971	84%	26,942	82%
Export	1,301	3%	1,280	3%	1,811	4%	718	1%	671	2%	467	1%
CAPLine	513	1%	371	1%	314	1%	281	1%	254	1%	212	1%
PLP	13,541	26%	13,268	26%	19,244	39%	20,794	43%	19,182	46%	14,576	44%
Express	25,927	50%	26,435	52%	23,246	47%	22,424	47%	18,206	44%	14,914	45%
Community Advantage	626	1%	771	2%	825	2%	844	2%	782	2%	480	1%
\$150K and Under	30,296	59%	30,702	60%	27,986	57%	26,998	56%	21,692	52%	16,437	50%
>\$150K - \$350K	8,298	16%	8,169	16%	8,302	17%	8,392	17%	8,448	20%	6,494	20%
>\$350K - \$2M	10,837	21%	10,156	20%	10,722	22%	10,268	21%	9,421	23%	8,156	25%
>\$2M	1,940	4%	1,926	4%	2,164	4%	2,320	5%	2,122	5%	1,919	6%

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	2015		2016		2017		2018		2019		2020	
All 504	\$ 3,416,775,000		\$ 3,649,532,000		\$ 4,132,807,000		\$ 3,684,520,000		\$ 3,975,546,000		\$ 4,573,608,000	
Ethnicity												
All Minority	\$ 949,940,000	28%	\$ 1,034,091,000	28%	\$ 1,177,876,000	29%	\$ 1,015,055,000	28%	\$ 1,053,388,000	26%	\$ 1,130,140,000	25%
AMERICAN INDIAN	\$ 7,814,000	0%	\$ 15,407,000	0%	\$ 3,479,000	0%	\$ 4,081,000	0%	\$ 8,500,000	0%	\$ 4,155,000	0%
ASIAN OR PACIFI	\$ 599,264,000	18%	\$ 661,915,000	18%	\$ 869,951,000	21%	\$ 727,490,000	20%	\$ 706,520,000	18%	\$ 672,268,000	15%
BLACK	\$ 122,560,000	4%	\$ 133,298,000	4%	\$ 86,054,000	2%	\$ 53,021,000	1%	\$ 54,796,000	1%	\$ 71,011,000	2%
HISPANIC	\$ 220,302,000	6%	\$ 223,471,000	6%	\$ 218,392,000	5%	\$ 230,463,000	6%	\$ 283,572,000	7%	\$ 332,294,000	7%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 50,412,000	1%
UNDETERMINED	\$ 351,869,000	10%	\$ 388,271,000	11%	\$ 547,749,000	13%	\$ 695,228,000	19%	\$ 786,238,000	20%	\$ 1,278,457,000	28%
WHITE	\$ 2,114,966,000	62%	\$ 2,227,170,000	61%	\$ 2,407,182,000	58%	\$ 1,974,237,000	54%	\$ 2,135,920,000	54%	\$ 2,165,011,000	47%
Gender			\$ -									
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 36,494,000	1%	\$ 71,749,000	2%	\$ 432,818,000	10%	\$ 801,446,000	22%	\$ 824,140,000	21%	\$ 890,002,000	19%
Female Owned more than 50%	\$ 428,481,000	13%	\$ 420,500,000	12%	\$ 425,999,000	10%	\$ 330,458,000	9%	\$ 427,020,000	11%	\$ 441,982,000	10%
Male Owned	\$ 2,951,800,000	86%	\$ 3,157,283,000	87%	\$ 3,273,990,000	79%	\$ 2,552,616,000	69%	\$ 2,724,386,000	69%	\$ 3,241,624,000	71%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,911,115,000	73%	\$ 3,613,736,000	79%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,987,000	0%	\$ 31,817,000	1%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 653,829,000	16%	\$ 737,633,000	16%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 27,090,000	1%	\$ 109,185,000	2%
Veteran	\$ 92,369,000	3%	\$ 111,023,000	3%	\$ 98,655,000	2%	\$ 68,551,000	2%	\$ 52,550,000	1%	\$ 132,029,000	3%
Rural	\$ 430,378,000	13%	\$ 441,292,000	12%	\$ 497,276,000	12%	\$ 484,237,000	13%	\$ 520,001,000	13%	\$ 638,685,000	14%
Urban	\$ 2,986,397,000	87%	\$ 3,208,240,000	88%	\$ 3,635,531,000	88%	\$ 3,200,283,000	87%	\$ 3,455,545,000	87%	\$ 3,934,923,000	86%
Export	\$ 183,291,000	5%	\$ 171,199,000	5%	\$ 57,609,000	1%	\$ 58,086,000	2%	\$ 55,261,000	1%	\$ 89,252,000	2%
\$150K and Under	\$ 47,992,000	1%	\$ 47,100,000	1%	\$ 53,187,000	1%	\$ 43,546,000	1%	\$ 41,799,000	1%	\$ 48,083,000	1%
>\$150K - \$350K	\$ 335,958,000	10%	\$ 307,964,000	8%	\$ 346,996,000	8%	\$ 324,476,000	9%	\$ 326,181,000	8%	\$ 352,936,000	8%
>\$350K - \$2M	\$ 2,048,286,000	60%	\$ 2,043,960,000	56%	\$ 2,323,646,000	56%	\$ 2,041,358,000	55%	\$ 2,309,211,000	58%	\$ 2,720,782,000	59%
>\$2M	\$ 984,539,000	29%	\$ 1,250,508,000	34%	\$ 1,408,978,000	34%	\$ 1,275,140,000	35%	\$ 1,298,355,000	33%	\$ 1,451,807,000	32%

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	2015		2016		2017		2018		2019		2020	
All 504	4,686		4,588		5,126		4,588		4,859		5,540	
Ethnicity												
All Minority	1,081	23%	1,078	23%	1,185	23%	1,049	23%	1,125	23%	1,173	21%
AMERICAN INDIAN	12	0%	14	0%	7	0%	13	0%	10	0%	12	0%
ASIAN OR PACIFI	559	12%	542	12%	700	14%	572	12%	593	12%	533	10%
BLACK	169	4%	170	4%	112	2%	93	2%	90	2%	111	2%
HISPANIC	341	7%	352	8%	366	7%	371	8%	432	9%	456	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	61	1%
UNDETERMINED	396	8%	411	9%	524	10%	666	15%	772	16%	1,399	25%
WHITE	3,209	68%	3,099	68%	3,417	67%	2,873	63%	2,962	61%	2,968	54%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	49	1%	74	2%	600	12%	1,151	25%	1,230	25%	1,262	23%
Female Owned more than 50%	699	15%	716	16%	728	14%	551	12%	627	13%	644	12%
Male Owned	3,938	84%	3,798	83%	3,798	74%	2,886	63%	3,002	62%	3,634	66%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	3,774	78%	4,555	82%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	40	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	658	14%	759	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	30	1%	108	2%
Veteran	172	4%	187	4%	159	3%	128	3%	88	2%	161	3%
Rural	703	15%	721	16%	825	16%	781	17%	843	17%	999	18%
Urban	3,983	85%	3,867	84%	4,301	84%	3,807	83%	4,016	83%	4,541	82%
Export	181	4%	144	3%	44	1%	53	1%	49	1%	72	1%
\$150K and Under	434	9%	437	10%	470	9%	385	8%	366	8%	423	8%
>\$150K - \$350K	1,360	29%	1,244	27%	1,409	27%	1,309	29%	1,298	27%	1,428	26%
>\$350K - \$2M	2,568	55%	2,510	55%	2,798	55%	2,490	54%	2,773	57%	3,232	58%
>\$2M	324	7%	397	9%	449	9%	404	9%	422	9%	457	8%

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	2015		2016		2017		2018		2019		2020							
All Community Advantage	\$	79,536,800	\$	96,989,400	\$	109,582,300	\$	117,457,300	\$	109,795,500	\$	68,548,700						
Ethnicity																		
All Minority	\$	24,724,700	31%	\$	31,063,600	32%	\$	37,814,300	35%	\$	43,361,800	37%	\$	44,295,700	40%	\$	27,184,000	40%
AMERICAN INDIAN	\$	775,000	1%	\$	570,000	1%	\$	710,000	1%	\$	1,278,400	1%	\$	1,230,000	1%	\$	940,500	1%
ASIAN OR PACIFI	\$	6,357,200	8%	\$	6,192,300	6%	\$	10,003,000	9%	\$	11,371,800	10%	\$	9,178,400	8%	\$	7,255,900	11%
BLACK	\$	9,041,200	11%	\$	11,595,500	12%	\$	14,384,900	13%	\$	12,463,700	11%	\$	15,319,700	14%	\$	10,191,000	15%
HISPANIC	\$	8,551,300	11%	\$	12,705,800	13%	\$	12,716,400	12%	\$	18,247,900	16%	\$	18,567,600	17%	\$	8,526,600	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	270,000	0%
UNDETERMINED	\$	5,544,500	7%	\$	5,297,000	5%	\$	6,144,900	6%	\$	10,309,100	9%	\$	10,688,400	10%	\$	9,590,100	14%
WHITE	\$	49,267,600	62%	\$	60,628,800	63%	\$	65,623,100	60%	\$	63,786,400	54%	\$	54,811,400	50%	\$	31,774,600	46%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	12,697,400	16%	\$	14,009,600	14%	\$	19,025,200	17%	\$	18,481,600	16%	\$	18,086,200	16%	\$	9,865,900	14%
Female Owned more than 50%	\$	22,410,100	28%	\$	28,878,100	30%	\$	31,208,100	28%	\$	34,191,700	29%	\$	35,231,400	32%	\$	17,779,000	26%
Male Owned	\$	44,429,300	56%	\$	54,101,700	56%	\$	59,349,000	54%	\$	64,784,000	55%	\$	56,477,900	51%	\$	40,903,800	60%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	40,611,800	37%	\$	28,397,900	41%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,185,100	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	46,518,000	42%	\$	23,222,700	34%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	10,232,300	9%	\$	8,548,400	12%			
Veteran	\$	5,034,500	6%	\$	7,452,600	8%	\$	9,569,900	9%	\$	11,420,600	10%	\$	10,449,600	10%	\$	6,439,900	9%
Rural	\$	9,760,700	12%	\$	9,901,500	10%	\$	13,407,700	12%	\$	12,929,700	11%	\$	10,968,600	10%	\$	9,043,100	13%
Urban	\$	69,776,100	88%	\$	87,087,900	90%	\$	96,174,600	88%	\$	104,527,600	89%	\$	98,826,900	90%	\$	59,505,600	87%
\$150K and Under	\$	43,325,900	54%	\$	55,977,200	58%	\$	58,251,900	53%	\$	56,335,700	48%	\$	46,892,700	43%	\$	31,740,300	46%
>\$150K - \$250K	\$	36,210,900	46%	\$	41,012,200	42%	\$	51,330,400	47%	\$	61,121,600	52%	\$	62,902,800	57%	\$	36,808,400	54%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	626		771		825		844		782		480	
Ethnicity												
All Minority	219	35%	262	34%	280	34%	313	37%	308	39%	189	39%
AMERICAN INDIAN	6	1%	5	1%	5	1%	9	1%	7	1%	10	2%
ASIAN OR PACIFI	53	8%	53	7%	62	8%	74	9%	62	8%	48	10%
BLACK	74	12%	101	13%	113	14%	95	11%	107	14%	74	15%
HISPANIC	86	14%	103	13%	100	12%	135	16%	132	17%	55	11%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	39	6%	38	5%	45	5%	68	8%	90	12%	70	15%
WHITE	368	59%	471	61%	500	61%	463	55%	384	49%	221	46%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	97	15%	118	15%	-	0%	132	16%	131	17%	66	14%
Female Owned more than 50%	192	31%	244	32%	-	0%	265	31%	257	33%	137	29%
Male Owned	337	54%	409	53%	-	0%	447	53%	394	50%	277	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	303	39%	206	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	15	3%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	326	42%	163	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	66	8%	50	10%
Veteran	46	0%	58	8%	72	9%	84	10%	77	10%	45	9%
Rural	73	12%	79	10%	111	13%	105	12%	84	11%	63	13%
Urban	553	88%	692	90%	714	87%	739	88%	698	89%	417	87%
\$150K and Under	467	75%	591	77%	600	73%	572	68%	498	64%	315	66%
>\$150K - \$250K	159	25%	180	23%	225	27%	272	32%	284	36%	165	34%

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